

**PROCUREMENT PRACTICES AND PERFORMANCE IN TORORO GENERAL
HOSPITAL**

BY

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FEBRUARY, 2023

DECLARATION

I, **OCHOM SAMUEL**, declare that this Research Project is my own original work and that it has not been presented anywhere or will not be presented to any other University for any other degree award.

Signature



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Date

28/04/2023
.....

APPROVAL

This Research titled “**PROCUREMENT PRACTICES AND PERFORMANCE IN TORORO GENERAL HOSPITAL**” has been written under my supervision and is submitted with my approval for the award of Bachelor’s Degree in Business Administration Procurement Option.

Supervisor

Mr. Kalenzi Abbey

Signature



Date



DEDICATION

I would like to dedicate this report to the entire family; Nasole Susan ,Sharon Sagati, my children Opendi Ronald , Apio Joyce, Adongo Christine ,Nyachwo Sarah and Othieno Stephen Omalla, my brothers Okware Charles, Omoit Syprian, Ofwono Lauce, my Sisters Akumu Esther and Akongo Susan for their prayers, support and courage that led to the completion of this Research Report

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ACRONYMS/ABBREVIATIONS

DAC	Development Assistance Committee
UCMB	Uganda Catholic Medical Bureau
UPMB	Uganda Protestant Medical Bureau
KESI	Kenya Education Staff Institute
PPDA	Public Procurement and Disposal of Public Assets Authority
SC	Supply Chain
PDU	Procurement and Disposal Unit
TGH	Tororo General Hospital
PPP	Procurement Practices and Performance

ABSTRACT

The study was about Procurement Practices and Performance in Tororo General Hospital. The study was based on the following objectives: To examine the effects procurement planning on performance of Tororo General Hospital, to establish the effect of contract management and administration on performance of Tororo General Hospital, to assess the effect of supplier selection on performance of Tororo General Hospital. A sample size of 197 was selected. The research employed a case study design focusing on both quantitative and qualitative research approaches

Results of findings revealed Procurement Planning is part of the overall tool used in implementing the budget. This implies that the performance of Tororo General Hospital depends on how the budget is implemented and procurement planning is part of the overall tools used in implementing the budget. Findings from the field revealed that, majority of the respondents agreed that Procurement Planning sets in motion the process of acquiring products. This implies that Procurement planning is a factor which can affect or influence the procurement performance. He, who fails to plan for service delivery, plans to fail delivering services to the public

The study concludes that procurement planning significantly influence performance of Tororo General Hospital. As a result of this study I have learnt that procurement planning is the major activity behind organization since procurements account for 70% of the entity`s budget. The study

further affirms that contract management had a significant relationship with performance of Tororo General Hospital. . The researcher found out that contract management is not directly related to performance of Tororo General Hospital

The researcher recommends that it is very crucial that Tororo General Hospital does not under rate single sourcing supplier selection when conducting a procurement process since this will help the organization to gather valuable information that will provide valuable insights in the performance of procurement and the necessary input to find effective suppliers that will facilitate timely delivery of orders.

CHAPTER ONE INTRODUCTION

1.0 Introduction

This chapter presents background of the study, statement of the problem, purpose of the study, research objectives and research questions, scope and significance of the study.

1.1 Background to the study

For decades performance has been attracting great attention from practitioners, academicians and researchers due to poor performance resulting from non-adherence to proper processes and procedures (Kakwezi, S Nyeko 2019). Performance measurement plays a key role in the development of strategic plans and evaluating the achievement of organizational objectives as well as acting as a signaling and learning device.

Globally, in the United States of America, the world's largest public purchaser with over \$200 billion procurement budget and over 21% of the amount involving small and micro businesses has been rocked with endless protests in its public procurement contracts management forcing the government to keep reviewing its procurement regulations to redress the public grievances. In Swaziland, procurement practices arose as a call for the Government of the Kingdom to develop contract plans, select vendors and administer contracts to ensure that organization performance becomes efficient and effective whereas in USA, procurement practices arose as a way of controlling procurement corruption that had succumbed the public sector organization.

In African countries particularly, national governments makes purchases ranging between 9-13% annually. These demonstrate exactly why public procurements, its practices and activities are very much needed in the economic development of developing countries (Odhiambo&Kamau, 2013). In Ghana for instance, most of the public sector organizations have been reported less performing in their contracts because of poor procurement plans, poor methods of bidding and supplier selections, incompetent procurement management, late deliveries from suppliers, poor relationship management, and contract monitoring. Similarly, in Nigeria, the World Bank Report indicated that over 19% of its budget was being wasted in procurement and they decided that it is important that

The study used a cross-sectional design which cannot establish a cause-and-effect relationship or analyze behavior over a period of time.

The study mostly used quantitative data to explore the relationship between procurement practices and the performance of Tororo General Hospital. This limits the respondents from giving detailed views about the study overtime.

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