## ELECTRONIC BANKING AND FINANCIAL PERFOMANCE OF COMMERCIAL BANKS IN UGANDA

#### A CASE STUDY OF CENTENARY BANK, TORORO BRANCH

#### $\mathbf{BY}$

#### **OBBO ABRAHAM**

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SUPERVISED BY: MR EMUSUGUT DESTERIO

# RESEARCH REPORT SUBMITTED TO BUSITEMA UNIVERSITY FACULTY OF MANAGEMENT SCIENCES IN PARTIAL FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF A BACHELOR OF BUSINESS ADMINISTRATION

#### **DECLARATION**

I Obbo Abraham, a student of Bachelors in Business Administration with student number BU/UP/2019/3477 hereby declare that the content of this research report has been prepared and produced out of my effort and findings and it has never been submitted anywhere for any academic award.

OBBO ABRAHAM	
SIGNATURE	DATE
REG NO. BU/UP/2019/3477	

#### **APPROVAL**

I confirm that this research report was done u	under my supervision and has been submitted
for examination with my authorization.	
Signature	Date:
Mr. EMUSUGUT DESTERIO	
Supervisor	

#### **DEDICATION**

I dedicate this research report to my mother **Ms. Aremi Teddy,** my aunt **Sr. Athieno Judith** and **AVSI Foundation Uganda** for the marvellous and endless financial and non-financial support they are rendering towards my education.

I also dedicate this report to the committed and dedicated work of my supervisor **Mr. Emusugut Desterio** for the guidance and support he rendered to me during this exercise.

May the good Lord reward you abundantly and His mercy be upon you forever and ever.

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Thank you very much, and may God bless you all.

#### LIST OF ACRONYMS

AQ	Asset Quality
ATM	Automated Teller Machine
CRDT	Centenary Rural Development Trust
E-Banking	Electronic banking
EFT	Electronic Fund Transfer
EP	Earning Performance
FP	Financial Performance
ICT	Information Communication and Technology
M-Banking	Mobile Banking
MQ	Management Quality

#### **ABSTRACT**

This study intended to find out the effect of Electronic banking on financial performance of commercial banks in Uganda, particularly Centenary bank Tororo branch. Electronic Banking was viewed in three dimensional constructs consisting of Mobile Banking, Agency Banking and ATM Banking. Financial Performance on the other hand was viewed in terms of Capital adequacy, Asset quality, Management quality, and Earning performance. The study used cross sectional research design and quantitative approach. Data was collected from 25 as a target population comprising of senior management, marketing officers and clients. Data was collected using a closed end questionnaire and statistical package of social science was used for analyzing data from which frequency tables, descriptive statistics, reliability, validity, correlation and regression results were obtained. The findings of the study revealed that there is a positive and significant effect between Mobile bankin; Agency banking and ATM banking on financial performance. Therefore the study, recommends that in order for the commercial banks to improve on financial performance, the owner's particular Centenary bank Tororo branch should depend on appropriate reducition of capital adequacy, and also awareness creation about electronic banking services to clients.

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#### CHAPTER ONE

#### INTRODUCTION

#### 1.0 Introduction

This chapter contains the background of the study, the statement of the problem, purpose of the study, research objectives, research questions, scope of the study, significance of the study, conceptual framework, and assumptions of the study and definition of significant terms used in the study.

#### 1.1 Background of the study

Financial performance has implications on an organization's health and ultimately its survival (Onduso, 2013). Financial performance is referred to as the degree to which financial objectives are being or have been accomplished (Gilbert, Meyer & Vaughan 2000). Managers are concerned about maximizing shareholder's wealth as it connotes future prospects, reflects steady growth, and provides a risk shield. Despite the potential benefits of ICT and e-banking, there is debate about whether and how their adoption improves bank financial performance (Fisher, 2007).

Globally, despite the potential benefits that electronic banking offers consumers, its adoption has been limited and, in many cases, has fallen short of expectations (Bielski, 2013; Wade, 2013). While all of the top 60 largest banks in the US offered electronic banking by 2012 and approximately 91% of US households had a bank account (Kolodinsky, 2014), only 33% of consumers adopted electronic banking. At the time, analysts estimated that this electronic banking penetration would not exceed 50% of all bank households by 2017 (Babej, 2013). An American Bankers Association survey in the summer of 2017 found that only 39% of U.S. consumers use electronic banking as their primary banking method (Fisher, 2007), which results into low productivity of the banks (Hoppe, Newman & Mugera, 2017; Frust, Lang & Nolle, 2019).

In Australia, electronic banking decline continued rapidly with a 26 % decrease in the internet banking customer population to 8.5 million users going on over the time from 2015 to May 2018 (ACNielsen, 2018). The report indicated that over 7.2 million consumers accessed 27 million accounts in 2013 which is an increase of 31% compared to 16.2% in 2012 (MISC, 2014). The report showed that users are more efficient in utilizing Internet banking services and transacting more amounts utilizing fewer sessions.

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